

Year-end Report

Bio-Works Technologies AB (publ)

January – December 2017



About Bio-Works

Bio-Works designs, develops, manufactures and supplies innovative leading edge products for chromatographic separation of proteins or other molecules. The company is staffed by people with long experience in the biotech industry and particularly with protein separation media. Bio-Works agarose based high performance products are used within life science research and commercial production. Bio-Works facilities are located in the Uppsala Business Park Uppsala, Sweden. Company processes and a Quality Management System follows the standards of ISO 9001:2008.

The period 1 October – 31 December 2017 in short

- The net sales amounted to 1 107 (593) KSEK
- The inflow of orders increased to 1 351 (625) KSEK
- The result in the fourth quarter was -9 291(-5 732) KSEK
- The result per share in the fourth quarter was -0.48 SEK (-0,66 SEK)
- The cash flow from the operation activities amounted to -7 302 (-2 546) KSEK
- The new share issue in December extended the cash balance with net 71 665 KSEK
- The bank balances amounted to 89 249 KSEK at the end of 2017

The period 1 January – 31 December 2017 in short

- The inflow of orders increased to 5 175 (2 801) KSEK or a growth 85 percent
- The net sales amounted to 4 945 (3 677) KSEK, a growth of 35 percent
- Bio-Works received during the second quarter the largest order so far at 1 825 KSEK
- The year's result was -23 657 (-17 157) KSEK
- The result per share was -1.22 SEK (-1.99 SEK)
- The cash flow from the operational activities amounted to -21 232 (-14 457) KSEK
- Two new share issues during the year has extended the cash balance with net 98 822 KSEK
- The bank balances at year-end amounted to 89 249 KSEK
- August 1st Bio-Works Technologies AB changed CEO to Mats Johnson. He then resigned as Chairman of the board and Thomas Pollare was elected as Chairman.
- The board proposes that no dividend will be paid for 2017.

Important events during fourth quarter 2017

- At the extraordinary general meeting 3rd of November the shareholders decided to change company category from private company to public limited company as well as to make a directed new share issue with the purpose to be introduced on Nasdaq First North in Stockholm
- The Bio-Works Technologies AB share was introduced on First North, Nasdaq Stockholm December 14th and the total numbers of shareholders increased to 1 319 at year-end
- Two repeat deliveries of bioprocess media to a regular customer in Europe amounted to 484 KSEK
- Two new deliveries to our co-operation partner in South Korea amounted to 121 KSEK
- A new customer in China purchased for 135 KSEK
- In December Bio-Works received its fourth order during 2017 from our largest customer on 240 KSEK
- We received approval on our audit report from a customer in North America.

Important events after the closing 31st December 2017

- In the end of January 2018 Bio-Works delivered the fourth order on 240 KSEK to PolyPeptide
- The subsidiary Bio-Works Company Ltd based in Hong Kong is deregistered from the 18th of January 2018 which means Bio-Works Group consist nowadays of the parent company Bio-Works Technologies AB and its subsidiary Bio-Works Sweden AB.

Comments by the CEO

Dear shareholders,

During 2017 we reached several significant milestones. Most importantly, our customers are placing an increasing number of repeat orders with us, indicating an increase in demand going from lab scale to pilot scale in their production processes. The last stage for our customers is an industrial scale up, where Bio-Works has the possibility to supply large volumes regularly. We are seeing this trend with customers placing repeat orders for larger volumes driving sales up by 35 % last year. During 2017 we have experienced an 85 % increase in order intake compared with 2016 and we are confident this trend will continue in 2018.

Another particularly encouraging number we would like to emphasize is the healthy growth we have seen in new lab and pilot scale customers. Over the last quarter, new lab and pilot scale customers have gone from 92 to 105, corresponding to a 14 % growth rate. During 2018 we expect to keep this traction and our ambition is to increase the number of customers by 75 %. We expect a number of these customers to enter the industrial scale up process in 2018. The order value in the industrial scale stage can be up to 10 MSEK per project and customer. Each customer can use Bio-Works' products in several different projects. In other words, 10 customer projects entering full industrial scale could increase sales by some SEK 100m. The current value of our total addressable market is 14.6 bn. SEK. It is a growing market expectation to reach 23.6 bn. SEK by 2025.

We strongly encourage our shareholders to follow the progress and see our growing pipeline as a key value driver in the business. A growing number of new customers are paramount as the trend has been for customers to go from small scale orders to larger ones. As evidenced in the figures above, we have seen a remarkable growing interest and demand for Bio-Works' product and a strong appetite from our customers to increase order volumes over time.

We introduced Bio-Works Technologies AB on Nasdaq First North in Stockholm on December 14. The interest in the new share issue was very high. With this and the previous new share issue we ended the year with good cash position for the future. The strong financial cash balance will make it possible to fuel our growth towards becoming a key player in the industry. During the coming years we strive to build our global sales in a diligent way and develop a range of new products. We will be introducing a new product, Protein A, which will add significant growth to our sales.

We believe European sales will continue to grow and that is where our current sales focus lies. In the future we see a shift towards Asia and North America where we are expecting the fastest growth in the next 2-3 years. South Korea is forecasted to become the world's largest manufacturer of biosimilars over the coming few years. This has been the drive for our largest shareholder, Amicogen a leading biotech company headquartered in South Korea, to invest in us. In the production of biosimilars and peptides, including Insulin, which are two of our focus areas, our patented technology and products have proven to give significant productivity advantages. Key to our business model is that we design-in our products in our customers' development processes. This means that they are likely to continue purchasing Bio-Works' products once their products are approved and

sold in the market. This gives us predictable cash flow over time. We believe that the long-term stickiness of our business model is the key in assuring significant value for our shareholders.

We wish to thank you for your invaluable confidence as we continue our journey of growth in 2018.

Uppsala 19th February 2018

Mats Johnson

CEO Bio-Works Technologies AB (publ)

The Group

Key Ratios	Jan - Dec			
	2017	2016		
Net sales (KSEK)	4 945	3 677		
Inflow of orders (KSEK)	5 175	2 801		
Average number of employees	19	17		
Equity ratio (%)	94	84		
Earnings per share (SEK)	-1,22	-1,99		
Bank balance (KSEK)	89 423	13 142		
Equity (KSEK)	99 316	18 328		
Share price per closing day (SEK)	10	-		
Number of shares	19 315 670	8 629 156		

The development of the Group during the period January – December 2017

Inflow of orders

The inflow of order to Bio-Works increased by nearly 85 percent to 5 175 KSEK in 2017 compared to 2 801 KSEK in 2016. The continuous efforts to increase the customer base have led a good increase in the number of customers. A door opener to new customers are Bio-Works' new product lines BabyBios and OptioBios which create positive interest from potential customers.

Net Sales

The net sales increased in 2017 by almost 35 percent compared to the year before and amounted to 4 945 KSEK. Our lab product range has increased its net sales by 591 KSEK compared to 2016 due to the new product lines. The Bio Process range has also increased in sales by 680 KSEK which confirms that our focus on customers with the need to scale up purification of biomolecules now is resulting in more sales.

Our largest customer is based in Sweden which explains our expanded net sales in Sweden with three volume deliveries during 2017. Our new co-operation with Amicogen from South Korea has helped us to raise the sales in South Korea. A couple of new customers in China also improved the sales.

Net sales	Jan - Dec		
	2017	2016	
Sweden	2 424	712	
Europe	1811	2 692	
North America	123	192	
Asia	587	81	
Total	4 945	3 677	

Result

The net result for the year 2017 amounted to -23 657 KSEK. The loss for 2017 depends strongly on the ambition to build the organization for future growth and aiming to increase the customer base. The personnel costs amounted to 17 017 KSEK an increase of 3 839 KSEK since 2016 which includes expenses for the former CEO and additional employees.

The raw material and consumable used increased by 274 KSEK to 1 279 KSEK depending on the increased net sales of products. The other external expenses were 11 607 KSEK an expansion of 968 KSEK due to increasing travel cost, more facility area and purchased external service.

The depreciation increased in 2017 due to the newly developed product line of BabyBios was introduced in the market in late 2016 and its capitalization is depreciated in full in 2017.

The operating loss amounted to -23 571 (-17 065) KSEK.

The financial net amounted to -86 KSEK and includes negative currency effects of -31 KSEK due to overall strong Swedish krona. During 2016 it was the opposite situation and which gave a positive currency impact of 70 KSEK.

Research and development

During 2017 Bio-Works has finished two development projects where one is sponsored by Eurostar via Vinnova to develop a new product for stabilising beer and the second one strictly financed by Vinnova to develop a new bio-based emulsification process for manufacturing agarose based resins. Capitalized own development work in 2017 was 1 428 KSEK and the comparable amount in 2016 was 2 807 KSEK when the work was more intense in the Eurostar financed project.

Financing and cash flow

The cash flow from the operating activities was -21 232 (-14 457) KSEK.

The investing activities amounted to 1 984 KSEK where of 1 428 KSEK was capitalized developing work and 556 KSEK in new machinery and equipment.

The total cash flow for 2017 amounted to 76 108 (2 733) KSEK which is explained by the two new share issues during 2017.

In June the board of directors of Bio-Works Technologies AB decided to have 2017's first new share issue which provided new capital of 30 008 KSEK. In August the board of directors decided to plan for an IPO which strongly influenced the work during the autumn with a lot of preparation and many investment events.

On November 3 the board of directors decided with support from an extraordinary general meeting to make a second new share issue. Two directed new share issues were made with 70 000 KSEK and 10 014 KSEK respectively..

The 14th December the parent company Bio-Works Technologies AB was listed on Nasdaq First North, Stockholm.

The management team was offered warrants according to the decision at Annual General Meeting in June and most of them purchased warrants to an amount of 502 KSEK.

The liquidity at the end of the year was 89 249 (13 142) KSEK.

Shareholders

At 31st December 2017 Bio-Works Technologies had 1 322 shareholders after the share was listed at Nasdaq First North, Stockholm.

Shareholders	Number of shares	Number of votes
Amicogen Inc. Ålandsbanken AB Försäkrings AB Avanza Pension Nordnet Pensionsförsäkring AB SEB London-Luxemburg (SICAV) Fond Danica Pension Alimi Invest Östra Mellansverige AB Andrew Bright Ralf Jersby Coeli Wealth Management AB	1 912 000 1 000 517 980 557 818 681 619 460 473 100 457 086 356 589 297 648 292 592	9,90% 5,18% 5,08% 4,24% 3,21% 2,45% 2,37% 1,85% 1,54% 1,51%
The ten largest shareholders	7 208 230	37,33%
Other shareholders	12 107 440	62,67%
Total number	19 315 670	100,00%

Personnel

The number of employees in the Group has during 2017 in average amounted to 19 (17) and in the end of the year the number was 19 full-time employees on 19 persons.

Accounting Principles

The annual accounts have been prepared in accordance with Annual Accounts Act and Swedish Accounting Standard Board, BFNAR 2012:1(K3). The applied principals are unchanged compared to last year.

The Groups consolidated financial statements is prepared using its acquisition accounting method. The acquisition date is the date when control is obtained. Identifiable assets and liabilities are measured at their fair values at the acquisition date. Goodwill is the difference between acquired identifiable net asset at the date of acquisition and the acquisition cost.

Transactions between Group companies are fully eliminated. The subsidiary in Hong Kong prepares its annual accounts in its local currency. At consolidation the entries for the company the balance sheet is translated at closing rate to SEK and income statement at annual average rate to SEK. The resulting exchange rate differences are recognized in accumulated translation differences in the equity.

Financial Reports

INCOME STATEMENT	Oct - I	Dec	Change	Jan -	Dec	Change
KSEK	2017	2016		2017	2016	
Net sales	1 107	593	514	4 945	3 677	1 268
Change in inventories of products in progress	-1 980	-584	-1 396	121	1 083	-962
Capitalized own developing work	202	622	-420	1 428	2 807	-1 379
Other operating income	993	514	479	2 080	2 170	-90
Operating expenses						
Raw material and consumables used	234	-1	235	-1 279	-1 005	-274
Other external expenses	-3 730	-936	-2 794	-11 607	-10 639	-968
Personnel costs	-5 514	-4 403	-1 111	-17 017	-13 178	-3 839
Depreciation of intangible and						
tangible assets	-570	-1 496	926	-2 225	-1 980	-245
Other operating expenses	-11	0	-11	-17	0	-17
Total operating expenses	-9 591	-6 836	-2 755	-32 145	-26 802	-5 343
Operating profit/loss	-9 269	-5 691	-3 578	-23 571	-17 065	-6 506
Profit/loss from financial items						
Financial income	12	7	5	12	7	5
Financial expenses	-26	-48	22	-66	-169	103
Currency effects	-8	0	-8	-32	70	-102
Total financial net	-22	-41	19	-86	-92	6
Profit/loss after financial items	-9 291	-5 732	-3 559	-23 657	-17 157	-6 500
Tax	-	-	-	-	-	-
PROFIT/LOSS FOR THE PERIOD	-9 291	-5 732	-3 559	-23 657	-17 157	-6 500

Bio-Works Group BALANCE SHEET KSEK	31 Dec 2017	31 Dec 2016	Change vs. 31 Dec 2016
FIXED ASSETS			
Intangible assets	8 551	9 055	-504
Tangible assets	913	649	264
TOTAL FIXED ASSETS	9 464	9 704	-240
CURRENT ASSETS			
Inventory	3 775	3 733	42
Accounts receivables	768	239	529
Other short-term receivables	1 093	409	684
Prepaid expenses and accrued income	956	850	106
Bank balances	89 249	13 142	76 107
TOTAL CURRENT ASSETS	95 841	18 373	77 468
TOTAL ASSETS	105 305	28 077	77 228
EQUITY AND LIABILITIES			
Restricted equity			
Share capital	1 932	863	1 069
Development fund	3 960	2 786	1 174
Non-restricted equity			
Share premium reserve	163 368	65 112	98 256
Profit/loss brought forward	-46 287	-27 963	-18 324
Profit/loss for the period	-23 657	-17 157	-6 500
TOTAL EQUITY	99 316	23 641	75 675
SHORT-TERM LIABILITIES			
Accounts payables	1 861	364	1 497
Prepayments from customers	0	19	-19
Other short-term liabilities	1 774	2 199	-425
Accrued expenses and deferred income	2 354	1 854	500
TOTAL SHORT-TERM LIABILITIES	5 989	4 436	1 553
TOTAL EQUITY AND LIABILITIES	105 305	28 077	77 228

Bio-Works Group Change in Equity KSEK

	Restricte	ed equity	Non-restri	cted equity	
				Profit/loss	
				brought	
			Share	forward	
	Share-	Development	premium	incl. this	Total
	capital	fund	reserve	years result	equity
Opening balance 2016	433	0	45 513	-23 537	22 409
Adjustment depreciation goodwill				-1 636	-1 636
			_		
New opening balance 2016	433	0	45 513	-25 173	20 773
Share issue	430		19 599		20 029
Development fund	430	2 786	19 399	-2 786	0
Translation differences		2 780		-2 780 -4	-4
This year's result				-17 157	-17 157
THIS YEAR STESULE				17 137	17 137
Closing balance 2016	863	2 786	65 112	-45 120	23 641
3					
Opening balance 2017	863	2 786	65 112	-45 120	23 641
Share issue January	35				35
Share issue June	306		26 816		27 122
Share issue December	728		70 938		71 666
Warrants			502		502
Development fund		1 174		-1 174	0
Translation differences				7	7
This year's result				-23 657	-23 657
Closing balance 2017	1 932	3 960	163 368	-69 944	99 316

Bio-Works Group CASH FLOW KSEK	Oct - Dec 2017	Oct - Dec 2016	Jan - Dec 2017	Jan - Dec 2016
Operating activities	0.050	5 504	22.574	47.055
Operating profit/loss	-9 269	-5 691	-23 571	-17 065
Adjustments for items not icluded the cash flow	544	1 423	2 135	1 874
Cash flow from operating activities before				
working capital changes	-8 725	-4 268	-21 436	-15 191
Cash flow from working capital changes	1 423	1 722	204	734
Cash flow from operating activities	-7 302	-2 546	-21 232	-14 457
Investing activities				
Investments in intangible assets	-202	-622	-1 428	-2 807
Investments in tangible assets	-503	0	-556	-32
Cash flow from investing activities	-705	-622	-1 984	-2 839
Financing activities				
New share issue	71 665	-2 309	98 822	20 029
Warrants	21	0	502	0
Cash flow from financing activities	71 686	-2 309	99 324	20 029
Cash flow this period	63 679	-5 477	76 108	2 733
Liquidity at this periods' beginning	25 571	18 622	13 142	10 400
Exchange rate differences in liquidity	-1	-3	-1	9
Liquidity at this period end	89 249	13 142	89 249	13 142

Parent company

Bio-Works Technologies AB INCOME STATEMENT	Oct -	Dec	Change	Jan -	Dec	Change
KSEK	2017	2016	Change	2017	2016	Change
Net sales	986	837	149	3 783	3 556	227
Operating expenses						
Other external expenses	-1 020	1 669	-2 689	-3 903	-3 119	-784
Personnel costs	-1 935	-757	-1 178	-4 071	-2 704	-1 367
Depreciation of intangible asset	-6	-5	-1	-22	-7	-6
Total operating expenses	-2 961	907	-3 868	-7 996	-5 830	-2 157
Operating profit/loss	-1 975	1 744	-3 719	-4 213	-2 274	-1 930
Profit/loss from financial items						
Profit/loss from associated companies	-18 002	-13 066	-4 936	-18 038	-13 066	-4 972
Financial income	73	7	66	120	7	113
Financial expenses	0	0	0	0	0	0
Currency effects	0	425	-425	0	331	-331
Total financial net	-17 929	-12 634	-5 295	-17 918	-12 728	-5 190
Profit/loss after financial items	-19 904	-10 890	-9 014	-22 131	-15 002	-7 120
Tax	_	_	_	_	_	_
	_	_	_		_	_
PROFIT/LOSS FOR THE PERIOD	-19 904	-10 890	-9 014	-22 131	-15 002	-7 120

Bio-Works Technologies AB BALANCE SHEET KSEK	31 Dec 2017	31 Dec 2016	Change vs. 31 Dec 2016
FIXED ASSETS			
Intangible assets	14	36	-22
Financial non-current assets	12 208	100	12 108
TOTAL FIXED ASSETS	12 222	136	12 086
CURRENT ASSETS			
Short-term receivables, Group companies	712	6 048	-5 336
Other short-term receivables	482	1	481
Prepaid expenses and accrued income	75	22	53
Bank balances	84 423	12 728	71 695
Total current assets	85 692	18 799	66 893
TOTAL ASSETS	97 914	18 935	78 979
EQUITY AND LIABILITIES			
Restricted equity			
Share capital	1 932	863	1 069
Non-restricted equity			
Share premium reserve	163 368	65 112	98 256
Profit/loss brought forward	-47 648	-32 645	-15 003
Profit/loss for the period	-22 131	-15 002	-7 129
TOTAL EQUITY	95 521	18 328	77 193
SHORT-TERM LIABILITIES			
Accounts payables	1 066	46	1 020
Other short-term liabilities	249	174	75
Accrued expenses and deferred income	1 078	387	691
TOTAL SHORT-TERM LIABILITIES	2 393	607	1 786
TOTAL EQUITY AND LIABILITIES	97 914	18 935	78 979

Bio-Works Technologies AB CASH FLOW KSEK	Oct - Dec 2017	Oct - Dec 2016	Jan - Dec 2017	Jan - Dec 2016
Operating activities Operating profit/loss	-1 975	1 744	-4 213	-2 274
Adjustments for items not icluded the cash flow	16	-3 629	-4 213 -4	-3 721
Cash flow from operating activities before				
working capital changes	-1 959	-1 885	-4 217	-5 995
Cash flow from working capital changes	17 533	-2 069	6 588	-1 213
Cash flow from operating activities	15 574	-3 954	2 371	-7 208
Investing activities				
Aquisition of patent	0	0	0	-43
Change of long-term receivables	0	10 036	•	42
Cash flow from investing activities	0	10 036	0	-43
Financing activities				
New share issue	71 665	-2 309	98 822	20 029
Warrants Conditional shareholder's contribution given	-18 000	-9 000	502 -18 000	-9 000
Loan to subsidiary	-5 000	-9 000	-18 000	-9 000
Cash flow from financing activities	48 686	-11 309	69 324	11 029
Cash flow this period	64 260	-5 227	71 695	3 778
Liquidity at this years' beginning	20 163	17 955	12 728	8 950
Liquidity at this period end	84 423	12 728	84 423	12 728

Dividend

The board of directors propose that no dividend will be distributed to the shareholder for 2017. The board of directors also propose the accumulated losses for the year will be carried forward.

Risks

Bio-Works Technologies AB and its subsidiary's operations are united with risks related to development of existing and future products, financing, intangible assets, co-operation with partners, agreements and highly dependent on key persons. There is ongoing process to identify all existing risks and to judge how respectively risk will be handled.

Assurance

The board of directors and the CEO assure the Year-End Report gives a fair overview of the Groups operation, financial performance and result. The report describes the significant risks and uncertainties the Group has ahead.

Uppsala 19 February 2018

Thomas Pollare Per-Olov Crona Patrick van de Velde **Board** member Chairman of the board Board member

Yong Chul Shin Mats Johnson

Board member CEO and board member

Certified Advisor

FNCA AB is the company's certified advisor at Nasdaq First North

Next reporting dates

Annual Report 2017 3 May 2018 Semi-annual Report 19 August 2018

Annual General Meeting

Annual General meeting for 2017 will be held on 18 May 2018.

For further information,

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This information is the likely information Bio-Works Technologies AB arrears to publish according to European Union market abuse and Financial Instrument Trading Act.

The information was released through above mentioned contact person.